



FOR IMMEDIATE RELEASE

**Allworx Named “2010 Best Channel Vendor” by Business Solutions Magazine**

*Recognized for Outstanding Channel Commitment in the VoIP Category*

EAST ROCHESTER, N.Y. – January 14, 2010 – Allworx ([www.allworx.com](http://www.allworx.com)), an award-winning developer of Internet Protocol-based (IP) phones and phone systems for businesses with an eye on the future, today announced it has been recognized as a “Best Channel Vendor” by *Business Solutions* magazine for a second consecutive year.

*Business Solutions* magazine partnered with Penn State University and conducted a Web-based survey of VAR subscribers from September 2009 through early October 2009. More than 12,000 votes were cast and measured across seven categories including service/support, channel friendly, channel program, product features, product reliability, product innovation, and adequate VAR margins.

“The response to our survey this year was excellent,” said Sue Bresee, publisher of *Business Solutions* magazine. “We generated 12,073 votes from 1,354 BSM reseller subscribers. The 1,354 resellers represent an estimated \$8.8 billion in annual sales, making this one of the largest surveys of its kind.”

“Allworx certainly earned its spot on this year's *Business Solutions Magazine* Best Channel Vendors list,” continued Bresee. “Allworx rated exceptionally well overall in the VoIP category, but particularly high in Adequate VAR Margins and Channel Friendly. Our survey results clearly show that Allworx has many satisfied resellers.”

“This award further validates our channel driven strategy and core value driver - an unyielding commitment to our Channel and ecosystem partners,” said Chris Hasenauer, GM for Allworx. “We live by a Channel-first mantra and are deeply committed to delivering affordable enterprise-class products and services to our customers. We continue to have an active

dialogue with our Authorized Allworx Partners, invest in their feedback, support their needs with a dedicated partner portal, provide program flexibility, and the best margins in the industry. It is truly an honor to be recognized for a second consecutive year as a 2010 Best Channel Vendor.”

The complete list of 2010 Best Channel Vendors is featured in the January 2010 issue of *Business Solutions* magazine. *Business Solutions* magazine is available on the web [www.bsminfo.com](http://www.bsminfo.com).

**About Allworx:**

Allworx, a wholly owned subsidiary of PAETEC Holding Corp., develops award winning, phone & network systems for businesses through a network of Authorized Partners. The product line includes the Allworx 6x and 24x systems, Px 6/2 Port Expander, and Allworx 9224 phone, Tx 92/24 Expander, 9212, and 9202 phones along with a series of software options. By combining the advanced features of today's VoIP systems with the key system features all businesses have grown to rely on, Allworx systems are ideal replacements for the millions of aging (TDM) PBX and key phone systems in use today. Allworx' Consulting Division delivers elite software and digital hardware engineering services to both large and small companies who want to enhance and compliment their research and product development capabilities. For more information please visit [www.allworx.com](http://www.allworx.com)

**Media Contact**

Chris Muller  
PAETEC  
(585) 340-8218  
[chris.muller@paetec.com](mailto:chris.muller@paetec.com)

**Investor Contact**

Pete Connoy  
PAETEC  
(585) 340-2649  
[peter.connoy@paetec.com](mailto:peter.connoy@paetec.com)

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